Vermont has 6,808 Farms

Agritourism activities fit within five main categories:

- **Direct sales**: consumers buy directly from farmers
- **Education**: learning experiences, such as school tours
- **Hospitality**: includes farm stays, on-farm dinners
- **Outdoor recreation**: outdoor farm experiences
- **Entertainment**: on-farm activities such as festivals

According to the 2017 Agricultural Census, Vermont has **1,953 Farms offering** Direct Sales or Agritourism

- **1,767 Farms with only Direct Sales**
- **120 Farms with only Agritourism**
- **66 Farms with both Direct Sales and Agritourism**

Each of these three subsets of farms is detailed on its own page in the remainder of this information sheet.
Vermont
1,767 Farms with only Direct Sales

Most operators are full owners

- Tenants: 9.5%
- Part Owners: 27.8%
- Full Owners: 62.8%

Most farms are more than 10 years old

- >10 years: 56.4%
- 5-9 years: 23.1%
- 3-4 years: 13.8%
- <2 years: 6.7%

42.5% of operators are female

44.9% of farms are less than 50 acres in size

Farms with direct sales sell a variety of products (top four)

- Diversified crops: 34.5%
- Vegetable and melon: 12.2%
- Beef cattle: 11.9%
- Sheep and goat: 8.5%

The largest proportion of farmers are 55-64 years old

- 55-64 years: 25.1%
- 45-54 years: 19.2%
- 35-44 years: 18.6%
- 65-74 years: 19.0%
- <25 years: 1.8%
- 25-34 years: 11.2%
- >75 years: 5.0%

26.0% of farms make less than $10,000 annually from direct sales

Data source: 2017 Census of Agriculture data. Special data request. Contact: Claudia Schmidt, Penn State: cschmidt@psu.edu.
Most operators are full owners

<table>
<thead>
<tr>
<th>Tenants</th>
<th>Part Owners</th>
<th>Full Owners</th>
</tr>
</thead>
<tbody>
<tr>
<td>9.2%</td>
<td>23.3%</td>
<td>67.5%</td>
</tr>
</tbody>
</table>

Most farms are more than 10 years old

- >10 years: 68.0%
- 5-9 years: 10.8%
- 3-4 years: 8.2%
- <2 years: 13.0%

52.8% of operators are female

- Female
- Male

51.7% of farms are less than 50 acres in size

- 260-499 acres: 20.4%
- 200-299 acres: 6.3%
- 140-199 acres: 6.3%
- 100-139 acres: 1.7%
- 50-99 acres: 6.3%
- 10-19 acres: 6.3%
- 5-9 acres: 6.3%

Farms with direct sales sell a variety of products (top four)

- Diversified livestock: 42.5%
- Sheep and goat: 17.5%
- Floriculture: 11.7%
- Diversified crops: 10.0%

The largest proportion of farmers are 55-64 years old

- 55-64 years: 39.8%
- 45-54 years: 18.2%
- 35-44 years: 13.0%
- 25-34 years: 5.2%
- >75 years: 9.1%
- 65-74 years: 14.7%

34.2% of farms make less than $10,000 annually from only agritourism

Data source: 2017 Census of Agriculture data. Special data request. Contact: Claudia Schmidt, Penn State: cschmidt@psu.edu.
Vermont
66 Farms with both Direct Sales and Agritourism

Most operators are full owners

<table>
<thead>
<tr>
<th>Tenants</th>
<th>Part Owners</th>
<th>Full Owners</th>
</tr>
</thead>
<tbody>
<tr>
<td>12.1%</td>
<td>19.7%</td>
<td>68.2%</td>
</tr>
</tbody>
</table>

Most farms are more than 10 years old

- >10 years, 65.0%
- 5-9 years, 24.5%
- <2 years, 9.1%
- 2-4 years, 1.4%

Farms with direct sales sell a variety of products (top four)

- Diversified Crops: 25.8%
- Vegetable and melon: 18.2%
- Floriculture: 12.1%
- Dairy cattle and milk: 10.6%

The largest proportion of farmers are 55-64 years old

- 55-64 years, 32.2%
- 45-54 years, 19.6%
- 35-44 years, 18.2%
- 25-34 years, 7.7%
- <25 years, 0.7%
- >75 years, 0.7%

43.4% of operators are female

33.3% of farms are less than 50 acres in size

19.7% of farms make less than $10,000 annually from both agritourism and direct sales

Data source: 2017 Census of Agriculture data. Special data request. Contact: Claudia Schmidt, Penn State: cschmidt@psu.edu.
Agritourism in Vermont

This work was supported in part by the United States Department of Agriculture, National Institute of Food and Agriculture (NIFA) under project # 2020-68006-31683. Partial funding is provided by the Agricultural Marketing Resource Center (AgMRC), located at Iowa State University, www.agmrc.org. AgMRC is a national website dedicated to providing information to producers and service providers on value-added agriculture businesses. This material is based upon work supported by the National Science Foundation under Grant No. 2122374. This work is also supported in part by the Pennsylvania State University and NIFA Multistate/Regional Research and Extension Appropriations under Project #NE2249.